



Subject : Business Laws

B.B.A. ~~I~~ / II / III

Day : Sunday

Date : 27/04/2014



Time : 02.00 PM TO 05.00 PM

Max Marks : 70 Total Pages : 1

N.B.:

- 1) Q.1 is **COMPULSORY**.
- 2) Each question carries **FOURTEEN** marks.
- 3) Attempt **ANY FOUR** questions from Q.2 to Q.7

Q.1 a) Mr. Ram, Mr. Vikas want to enter into a partnership. What are the procedures they must acquire to register their partnership? Also state the effects of non registration.

b) Enumerate the rights and duties of partner.

Q.2 Elaborate the discharge of contractual relationship between the parties.

Q.3 Explain the branches of Intellectual Property.

Q.4 What are the objects of the Consumer Protection Act 1986?

Q.5 State the reasons and salient features of the Competition Act 2002.

Q.6 "A mere silence as to facts is not fraud". Discuss.

Q.7 Write short notes on **ANY TWO** of the following:

- a) Memorandum of Association
- b) Sale and Agreement to Sell
- c) Performance of contract
- d) Stoppage in transit

Subject : International Business



B.B.A. - I / II / III

Day : Tuesday
Date : 29/04/2014

Time : 02.00 PM TO 05.00 PM
Max Marks : 70 Total Pages : 1

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N.B.

- 1) Question No. 1 is **COMPULSORY**.
- 2) Attempt any **FOUR** questions from Question No. 2 to Question No. 7.
- 3) All questions carry **EQUAL** marks.

- Q.1 a) Explain the role of World Bank in developing countries (14)
b) State and explain the evolution, structure and functions of NAFTA.
- Q.2 What is the impact of globalization on International Business? (14)
- Q.3 What do you understand by International Business? Why companies engage in International Business? (14)
- Q.4 Distinguish clearly between "Surplus" "Deficit" and "Reserve Account" of balance of payment. (14)
- Q.5 Explain the role and importance of multinational corporations in International Business. (14)
- Q.6 What are the factors affecting on exchange rate? Distinguish between fixed exchange rate & flexible exchange rate. (14)
- Q.7 Write short notes on any **TWO** of the following (14)
a) WTO
b) Global work force
c) Functions of IMF
d) Special Economic Zones

Subject : Research Methodology

Day : Saturday

Date : 03/05/2014



B.B.A. - ~~I~~ II / III

Time : 02.00 PM TO 05.00 PM

Max Marks : 70 Total Pages : 1

N.B.

- 1) EACH question carries FOURTEEN marks.
- 2) Question 1 is COMPULSORY.
- 3) Attempt any FOUR questions from Q. 2 to Q. 7
- 4) Use of non-programmable scientific calculator is allowed.
- 5) Graph paper and statistical tables will be provided if necessary.

Q.1 a) Following information is obtained in a sample survey. (07)

Condition of Home

Condition of Child	Clean	Dirty	Total
Clean	70	50	120
Fairly Clean	80	20	100
Dirty	35	45	80
Total	185	115	300

Use Chi-square test to test whether condition of home and condition of child are independent.

b) Explain 'Pure Research' and 'Applied Research' giving suitable illustrations. (07)

Q.2 Discuss the different methods of collecting primary data. (14)

Q.3 Briefly discuss the different steps involved in research process. (14)

Q.4 What is the importance of a Research Report? Discuss the precautions to be taken while writing a Research Report. (14)

Q.5 Explain the census survey and sample survey giving relevant examples. (14)

Q.6 Describe the role of computers as an aid to a researcher. (14)

Q.7 Write short notes on any TWO: (14)

- a) Sources of secondary data
- b) Non probability sampling
- c) Classification and tabulation of data
- d) Analysis of data..

Subject : Human Resource Management



~~B.B.A. - I / II / III~~

Day : Tuesday

Date : 06/05/2014

Time : 02.00 PM TO 05.00 PM

Max Marks : 70 Total Pages : 1

N.B.

- 1) Each question carries **FOURTEEN** marks
- 2) Question I is **COMPULSORY**.
- 3) Attempt Any **FOUR** questions from Q.2 - Q.7.

Q.1 a) Define HRP. Explain its Process.

- b) You are appointed as a HR Manager and company has decided to procure the manpower in accounts dept. Prepare the Job description for Accounts Manager and Cost Manager.

Q.2 Define HRIS. Why the need of HRIS is felt?

Q.3 What is strategic Human Resource Management? Differentiate strategic HRM from Traditional HRM.

Q.4 What are personality tests? Explain their significance in the selection process.

Q.5 What are the different training methods/ Explain the advantages of On - the - Job training methods.

Q.6 Explain the machinery for the prevention and settlement of industrial disputes in India.

Q.7 Write short notes on Any **TWO** of the following:

- a) Scope of HRM
- b) Assessment centre
- c) Statutory deduction
- d) Outsourcing

Subject : Entrepreneurship Development

B.B.A. - I / II / III

Day : Thursday

Date : 08/05/2014



Time : 02.00 PM TO 05.00 PM

Max Marks : 70 Total Pages : 1

N.B.:

- 1) Attempt ANY FOUR questions from Section – I and attempt ANY TWO questions from Section – II.
- 2) Answers to both the sections should be written in the SAME answer book.
- 3) Figures to the right indicate FULL marks.

SECTION – I

- Q.1 Write a detailed note on women entrepreneurship in India. Give suitable examples. [10]
- Q.2 “Entrepreneurship plays an important role in the economic development of a country”. Do you agree with this statement? Justify. [10]
- Q.3 Which are the different sources of finance available for the entrepreneurs in India? Discuss. [10]
- Q.4 Describe the steps involved in business opportunity identification and selection. [10]
- Q.5 Explain in detail how the Government of India is promoting entrepreneurship in our country. [10]
- Q.6 Write short notes on ANY TWO of the following: [10]
- a) EDP s
 - b) Types of finance
 - c) Business plan significance and contents
 - d) Growth of entrepreneurship in India

SECTION – II

- Q.7 Many students from distant villages and towns study in the cities. Many of them come from the families having own agricultural land, growing vegetables, fruits and flowers. Lot of natural beauty plus the pollution free air is there where they come from. Some students after completing studies get a job. Many have to wait for long. Prepare a proposal to help such students (and their families) to start agro-tourism business to attract the tourists from urban areas. Discuss the opportunities and challenges. [15]
- Q.8 Munaf grew up in ‘mohalla’(area) of a small city of U.P. He loved to listen to ‘quawwalis’ on festive occasion. He sings the ‘quawwalis’ as nicely as he does sing ‘the ghazals’ and ‘the bhajans’. He is good at playing many musical instruments. His grandfather was a famous musician in the ‘Darbaar’ of a former Nawab. Munaf wants to be famous and rich. All the skills he has are in music. Munaf has approached you to seek your advice regarding his dream of being a musical entrepreneur. Explain your views. [15]
- Q.9 Imagine yourself to be in possession of a built space of 500 sq. ft., on the ground floor by the side of the main road, in a rapidly developing town. There is a water and three phase electricity connection at this place. It is currently vacant. Think of starting a business here. What business opportunities will you consider? Justify. [15]